



**Andrew Diotte-Lyles**

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# INSIDE SALES REPRESENTATIVE (DELTA, BC)

Transportation Industry

## WHAT'S THIS ABOUT?

Our client is a successful Transportation company, is committed to recognizing and rewarding exceptional talent and dedication. They pride themselves on offering competitive pay rates and fostering opportunities for professional growth and development. Their unique employee benefits set them apart as an employer of choice.

As an Inside Sales Representative , you will collaborate with our team on customer requests and reservations, proactively expanding your portfolio by reaching out to untapped clients. Your responsibilities encompass both inbound and outbound sales calls (some virtual), quote preparation, customer base expansion, and data management.

### ABOUT YOU

- 2 plus years of inside sales experience and or telemarketing experience
- Transportation industry sales experience is advantageous
- Proficient in virtual communication and customer interaction
- Strong organizational and computer skills (Microsoft Office)
- Goal-driven with excellent multitasking abilities
- Self-motivated, capable of independent work in a fast-paced environment

### ABOUT US

- Salary: **\$50-70k** plus 20% bonus
- Paid vacation and wellness days
- Comprehensive employer-paid benefits, including a \$500 Healthcare Spending Account and EAP Program
- Matching pension plan
- Recognition programs and growth opportunities

### IS IT YOU WE'RE LOOKING FOR?

**Email Andrew Diotte-Lyles** with the position in the subject line.

**Attach** your complete resume.