



INSIDE SALES REPRESENTATIVE (MONTREAL)

Financial Services industry

WHAT'S THIS ABOUT?

Our client is a trusted National Payment Solutions Provider located in Montreal. They are experts in providing payment processing and merchant solutions to more than 30,000 businesses. They are looking to add an Inside Sales Representative to their downtown Montreal office.

You will bring at least one year of sales experience to the position, and possess excellent negotiation skills. You will be instrumental in helping business owners see the value in switching from their current payment processor.

Most importantly, you're competitive and driven. You're hyper-focused on meeting and exceeding your sales targets, and closing the sale.

ABOUT YOU

- Perfect spoken and written English
- At least one year of outbound sales experience
- A track record of meeting and exceeding sales targets
- Superior persuasion and negotiation skills
- Customer-focused mindset

ABOUT US

- Salary: **\$45,000 per year** (plus commissions and bonuses)
- Promote from within our team
- Health benefits including health and dental - provided after 3 months
- Team building activities, occasional outings (happy hours, dinners, etc.)
- Free coffee and continental breakfast foods

IS IT YOU WE'RE LOOKING FOR?

Email **Melanie Diotte** with the position in the subject line.

Attach your complete resume.