



STRATEGIC QUOTING PROGRAM ANALYST

Technology industry

WHAT'S THIS ABOUT?

Here's your chance to become a vital part of a world-class team! Our client, a global technology leader, is looking for a dedicated Strategic Quoting Program Analyst with an affinity for numbers, a natural ability to relate to clients, and polished negotiation skills. This role is all about teamwork. You will leverage your stand-out personality and knack for client service to provide first-line responses to customer pricing requests, directly helping the sales team secure successful business opportunities.

Your daily responsibilities will include ensuring accuracy of set pricing strategies, building and maintaining strong relationships with sales teams and customers, continuously improving quoting processes, and delivering client feedback to management to ensure new business is acquired. You'll also have the opportunity to flex your keen business development muscles by identifying and reporting potential new growth opportunities to management.

ABOUT YOU

- Bachelor's degree in any field (required)
- 2+ years of relevant work experience
- Thrive in a hybrid work environment (in office on Mondays, Wednesdays and Fridays)
- Analytical, organized and excellent attention to detail
- Ability to work on time-sensitive projects, meet critical deadlines, and deliver on commitments
- Strong communication & negotiation skills
- Available to start immediately

ABOUT US

- Global technology leader with West Island-based office
- Full medical and dental benefits package; RRSP contributions
- 3 weeks paid vacation/year to start and 5 personal days/year
- Subsidized gourmet cafeteria with 24/7 access to on-site professional fitness center

IS IT YOU WE'RE LOOKING FOR?

Email **Melanie Diotte** with the position in the subject line.

Attach your complete resume.