

INSIDE SALES REPRESENTATIVE

Industrial industry

WHAT'S THIS ABOUT?

Our global client, based in the United States, is growing their Canadian sales team and looking for an inside sales representative to help secure new business world-wide.

They need a special breed of professional: someone who enjoys chasing leads, developing new leads and growing the existing customer base all while delivering an exceptional brand experience.

You speak fluent English but can also communicate fluently in Spanish, French or Mandarin. As their customers are world-wide, our client needs a regional expert to deliver the highest quality service in local languages. They will provide you with a laptop and full training, as long as you supply the internet connection.

This is a full-time role but depending on your assigned region, shift hours can vary.

ABOUT YOU

- At least 3 years of inside sales experience with lead generation and cold calling experience in a technical (industrial) field
- Proficient in Microsoft Word and Excel; knowledge of CRM software
- You thrive when you work from home and posses exceptional scheduling and organizational skills
- Must be fluent in English and also fluent in one of the following language: French, Spanish or Mandarin
- Reliable internet connection required; must type at least 35-45 words a minute

ABOUT US

- Salary: **\$50,000** +
- Full benefits package
- Matches RRSP contributions
- 3 weeks vacation
- Global company based in the USA

IS IT YOU WE'RE LOOKING FOR?

Email Melanie Diotte with the position in the subject line.

Attach your complete resume.